

Message Text

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PAGE 01 JOHANN 00519 151006Z

46

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 /014 W
----- 076373

R 150900Z APR 76
FM AMCONSUL JOHANNESBURG
TO USDOC WASHDC
INFO SECSTATE WASHDC 4619
AMEMBASSY PRETORIA
AMCONSUL CAPE TOWN

UNCLAS JOHANNESBURG 0519

CAPE TOWN FOR EMBASSY

E.O. 11652: N/A

TAGS: BEXP, SF

SUBJECT: COMMERCIAL PROGRAM: TRADE FACILITATION: ASSISTANCE TO
US EXPORTER

REF: 10 FAM 916

FOR BIC/OED/EID: MEFREEMAN AND BIC/OIM: SKMILLER

PRAIRIE TOOL COMPANY, PRAIRIE DU CHIEN, WISCONSIN HAS BEEN
REPRESENTED IN SOUTH AFRICA FOR MANY YEARS BY LISTER, DUNN
(PTY) LIMITED, PO BOX 7279, JOHANNESBURG. PRAIRIE TOOL'S
PRODUCTS ARE HELD IN HIGH REGARD IN THE LOCAL MARKET; ON SEVERAL
OCCASIONS RECENTLY BOTH LISTER DUNN AND LARGE END-USERS HAVE ASKED
CONGENS ASSISTANCE IN GETTING PRAIRIE TOOL TO FULFIL ORDERS.
LISTER DUNN INFORMS US THAT THERE ARE NOW ORDERS OUTSTANDING FOR
TWO YEARS, THAT PRAIRIE TOOL FAILS TO REPLY TO LETTERS AND TELEGRAMS,
ALL OF WHICH IS EMBARRASSING IT WITH ITS CLIENTS.

ACTION REQUESTED: IT WOULD BE APPRECIATED IF THE MILWAUKEE
DISTRICT OFFICE COULD CONVEY TO PRAIRIE TOOL THAT CONTINUED
DISREGARD OF LISTER DUNN'S INQUIRIES RE OUTSTANDING ORDERS
IS LIKELY TO AFFECT US FIRMS EXPORT MARKET. FYI - SOUTH
AFRICAN FIRMS IN ACTIVE PROGRAM OF TOOLING UP FOR, AMONG OTHER
SECTIONS, AUTO, TRANSPORTATION AND ARMS INDUSTRIES.
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JOHNSON

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NNN

Message Attributes

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Current Classification: UNCLASSIFIED
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Draft Date: 15 APR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Drafter: n/a
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From: JOHANNESBURG
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Margaret P. Grafeld
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